



UNIVERSITÀ DEGLI STUDI DI PALERMO

DIPARTIMENTO	Scienze Politiche e delle Relazioni Internazionali		
ANNO ACCADEMICO OFFERTA	2023/2024		
ANNO ACCADEMICO EROGAZIONE	2023/2024		
CORSO DILAUREA MAGISTRALE	INTERNATIONAL RELATIONS / RELAZIONI INTERNAZIONALI		
INSEGNAMENTO	INTERNATIONAL TRADE LAW		
TIPO DI ATTIVITA'	B		
AMBITO	50480-giuridico		
CODICE INSEGNAMENTO	15905		
SETTORI SCIENTIFICO-DISCIPLINARI	IUS/02		
DOCENTE RESPONSABILE	CASABONA SALVATORE	Professore Ordinario	Univ. di PALERMO
ALTRI DOCENTI			
CFU	12		
NUMERO DI ORE RISERVATE ALLO STUDIO PERSONALE	240		
NUMERO DI ORE RISERVATE ALLA DIDATTICA ASSISTITA	60		
PROPEDEUTICITA'			
MUTUAZIONI			
ANNO DI CORSO	1		
PERIODO DELLE LEZIONI	1° semestre		
MODALITA' DI FREQUENZA	Facoltativa		
TIPO DI VALUTAZIONE	Voto in trentesimi		
ORARIO DI RICEVIMENTO DEGLI STUDENTI	CASABONA SALVATORE Lunedì 18:00 20:00 Scholar room - Mezzanine Martedì 16:00 18:00 Scholar room - Mezzanine		

DOCENTE: Prof. SALVATORE CASABONA

PREREQUISITI	basic knowledge of international contract law and obligations
RISULTATI DI APPRENDIMENTO ATTESI	<p>Knowledge and understanding Students are able to apply international contract strategy to the drafting of an international contract,</p> <p>Skills are developed in drafting an international contract.</p> <p>Applying knowledge and understanding The students will engage in real life case-study analyses in which they will practice their theoretical knowledge and understanding on writing an international contract strategy</p> <p>Making judgements Students learn to assess the international contract strategy on different perspectives. They gain a systemic, comprehensive, and open-ended view of the needs of the economic operator.</p> <p>They also learn to evaluate the proper contractual model, based not only on financial and tangible factors but also on intangibles. The real case-study analysis will be conducted during lectures.</p> <p>Communication skills Students can present and discuss relevant literature sources as well as the result of their case studies in class.</p> <p>Learning skills Students are enabled to acquire skills – also through individual assignments (together with feedback from teachers) – that are required for self-studies of the the literature on the subject</p>
VALUTAZIONE DELL'APPRENDIMENTO	<p>ONGOING WRITTEN TEST: divided into 4 or 6 open questions and/or a short essay; It aims at determining the possession of all the provided skills, capacity and expertise. Clear, defined and uniquely interpretable questions will allow both the autonomous formulation of the answer by the student and the comparability of the works by the teacher, in accordance with predetermined criteria for correction and the fact that this is not a test for comparative evaluation in the strict sense . The vote will be expressed in thirtieths according to the criteria pointed out below also for the oral examination. FINAL ORAL EXAM: The candidate must answer at least two/three questions posed orally, on all parts covered by the program, with reference to the recommended texts. Final assessment aims to evaluate whether the student has knowledge and understanding of the topics, has acquired jurisdiction to interpret and independent judgment. EVALUATION METHODS The result of the test will be considered: EXCELLENT (30-30 laude) if the student will show excellent knowledge of the topics, excellent property of language, good analytical capacity, and the ability to apply the knowledge to solve the problems submitted; VERY GOOD (26-29) if the student shows good mastery of the subject, full property of language and the ability to apply the knowledge to solve the problems submitted; GOOD (24-25) if the student will show to have basic knowledge of the main topics, fairly good property of language, limited ability to independently apply the knowledge for the solution of the problems submitted; MORE THAN SUFFICIENT (20-23) if the student will show not to have full mastery of the main arguments but a good understanding of the same, satisfactory property of language, lack of ability to independently apply the knowledge acquired; SUFFICIENT (18-19) where the student will show minimum basic knowledge of the main teaching and technical language issues, minimum ability to apply the knowledge acquired; INSUFFICIENT if the student does not have an acceptable knowledge of the contents of the topics covered in the teaching.</p>
OBIETTIVI FORMATIVI	<p>knowledge of the national and international set of rules that govern the international contract in general</p> <p>knowledge of the national and international set of rules that govern specific international contracts, such as -for example - int. transportation contract; int. agency contract; inter. contract of sale, distributorship agreement.</p>
ORGANIZZAZIONE DELLA DIDATTICA	LESSONS, SEMINARS, WORKING GROUP
TESTI CONSIGLIATI	Cavalieri - Salvatore, An Introduction to international contract law, ISBN: 8892119796

PROGRAMMA

ORE	Lezioni
2	Fundamentals of contracts
2	Fundamentals of Freedom of Contract
2	Fundamentals of International Contract
3	Contracts' Overview_1
3	Contracts' Overview_2
2	International Contract and other Sets of Relevant Rules_1

PROGRAMMA

ORE	Lezioni
2	International Contract and other Sets of Relevant Rules_2
2	Negotiation, Letter of Intent/MoU
2	Recitals
3	The Applicable Law to an International Contract
2	Applicable Law Clause
2	Choice of Applicable Law and its Limits: Insights
3	The Jurisdiction Issues in International Transactions
2	Jurisdiction Clause
2	Arbitration
2	Force Majeure and Hardship Clauses
2	No-waiver and Severability Clause
2	Entire Agreement and Linguistic Clause
2	Penalty Clause
2	Assignment Clause
2	Confidentiality Clause
10	The UN Convention on the International Sale of Goods
ORE	Esercitazioni
2	Recitals
2	The Applicable Law to an International Contract
2	boilerplate clauses