



UNIVERSITÀ DEGLI STUDI DI PALERMO

Characteristics



Educational objectives

The CdS aims at providing advanced knowledge in the analysis of international, multi-level and global processes and policies, as well as essential specialized language skills to communicate in qualified international work contexts, further than those of access equal to at least B2 of the English language.

Within this common core, specific training objectives are identified with respect to the curriculum chosen by the student.

With reference to the curriculum called "international studies", the educational objectives are:

- understanding of complex decision-making processes
- acquisition of the ability to identify and select relevant sources and data for the analysis of global political, legal and economic processes
- acquisition of the skills for analysing data of global political, legal and economic processes
- acquisition of command of at least two foreign languages in written and oral form

With reference to the second curriculum, "international trade", the specific educational objectives are:

- acquisition of economic-legal instruments relating to international exchanges
- acquisition of advanced knowledge in the evaluation, planning and implementation of foreign direct investments;
- ability to analyse political and security risks related to investments and international commercial transactions

To achieve the above indicated educational objectives, during the first year, students will acquire the knowledge of a historical, political, economic and legal nature constituting the conceptual framework necessary to understand and analyse the global context, its evolutions and dynamics.

During the second year, with reference to the "international studies" curriculum, students will deepen the skills acquired in the first year focusing on the protection of human rights and on the regulatory strategies adopted by public administrations to face global challenges. In addition, further language skills will be acquired at the student's choice.

With reference to the curriculum of "international trade", it aims at strengthening the corporate and legal technical skills (focused on the themes of international taxation and international commercial law), as well as a training period with private and public subjects directly involved in the processes of economic globalization

The training course culminates in the elaboration and discussion of an original written thesis carried out under the guidance of a lecturer among the professors of the Degree course, possibly accompanied by an external co-rapporteur from the realities in which the student carried out the training internship.

Professional opportunities

Profile:

Profile:

Officer at International Organizations, Official in the field of Development Cooperation (NGO manager)

Functions:

- management of complex and multi-party processes in international decision-making environment.
- ability to analyse and evaluate complex processes and national and international public policies, as well as to construct scenarios useful in decision-making processes in internationalized environments;
- ability to analyse country risk linked to political and security issues;
- ability to identify strategies in contexts of uncertainty and complexity;
- ability to find information and analyse data relating to global political processes;
- ability to raise fund and build networks;

Skills:

- coordination of cooperation and partnership facilities and bodies at national and international level.
- coordination of multi-actor and multilevel structures able to manage international public policies
- coordination of economic, political and social cooperation and development programs in an international environment;

Professional opportunities:

International inter-governmental organizations of regional and universal nature, non-governmental organizations oriented towards international activities, national and international administrations, bodies, associations and public organizations.

Graduates also have access to second level master's courses, specialization courses and PhD courses at national and

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international level.

Profile:

Researcher, political/economic analyst (Think Tanks) and journalist (after passing the qualifying exam for the profession of journalist)

Functions:

- scholar of political and social aspects concerning an organization or agency
- analyst of global and multilevel governance processes
- ability to find and analyse information and data relating to global political processes
- ability to analyse complex processes and national and international public policies

Skills:

- consultancy with public and private institutions
- journalist in editorial offices of paper and online newspapers
- researcher at Think Tanks

opportunities:

National and international newspapers, analysts at national and international think tanks, multinational companies. Graduates also have access to second-level masters courses, specialization courses and PhD courses at national and international level in political and sociological subjects.

Profile:

Specialist consultant for companies and the global market, multinationals official, specialist in the internationalization of companies

Functions:

- creation and management of complex multi-factor and multilevel networks;
- ability to interact at the highest level with international and web media;
- ability to raise European and international funds and developing new international markets;
- advanced skills in the creation of partnerships between European and international public and private entities and in the search for new markets;
- advanced skills in managing corporate international relations.
- ability to analyse and evaluate complex processes and national and international public policies, as well as to construct scenarios useful in decision-making processes in internationalized environments
- ability to analyse country risk linked to political and security dimensions
- ability to identify strategies in contexts of uncertainty and complexity

Skills:

- country risk analyst for foreign direct investments and for reference market purposes
- expert in financing the internationalization of companies
- expert in import/export processes
- consultant capable, thanks to the specific comparative and transnational knowledge, of managing and mastering intra-community and international trade relations and exchanges, and of providing opinions to companies, national and multinational private offices, institutions, associations and national public organizations.

opportunities:

Multinational companies; customs broker companies; shipping agent companies; international logistics companies; consulting companies for corporate internationalization.

Graduates also have access to second level master's courses, specialization courses and PhD courses at national and international level.

Final examination features

To obtain the 2nd cycle Degree, students must have acquired 120 credits, including those related to the final examination. The final examination aims at assessing the level of maturity and the critical skills of graduates, with respect to the knowledge acquired at completion of the course. The final examination consists of the presentation of a degree dissertation in English language, in accordance with the specific Regulations, consistent with the timing, ministerial requirements and of the relevant University guidelines.

| Subjects 1 ° year | CFU | Sem. | Val. | Att. | SSD | TAF |
|--|-----|------|------|------|----------|-----|
| 20652 - CONTEMPORARY WORLD HISTORY <i>Patti(PA)</i> | 6 | 1 | V | | M-STO/04 | B |
| 15905 - INTERNATIONAL TRADE LAW <i>Casabona(PO)</i> | 12 | 1 | V | | IUS/02 | B |
| 22629 - AFRICAN HISTORY AND INSTITUTIONS <i>Puddu(RD)</i> | 6 | 2 | V | | SPS/13 | B |
| 20650 - GLOBAL POLITICS AND INTERNATIONAL SECURITY | 12 | 2 | V | | | |
| - GLOBAL POLITICS <i>Monteleone(PO)</i> | 6 | 2 | | | SPS/04 | B |

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| Subjects 1 ° year | CFU | Sem. | Val. | Att. | SSD | TAF |
|---|------------|-------------|-------------|-------------|------------|------------|
| - INTERNATIONAL SECURITY <i>Baldaro(RD)</i> | 6 | 2 | | | SPS/04 | B |
| 20648 - GLOBALIZATION AND EUROPEAN ECONOMIC HISTORY <i>Asso(PO)</i> | 12 | 2 | V | | SECS-P/04 | B |
| Free subjects (suggested) | 12 | | | | | D |
| | 60 | | | | | |

| Subjects 2 ° year | CFU | Sem. | Val. | Att. | SSD | TAF |
|---|------------|-------------|-------------|-------------|------------|------------|
| 18285 - BUSINESS ENGLISH | 6 | 1 | V | | L-LIN/12 | B |
| 21342 - BUSINESS STRATEGY <i>Cosenz(PA)</i> | 6 | 1 | V | | SECS-P/07 | C |
| 20651 - COMPETITION LAW & INTELLECTUAL PROPERTY RIGHTS | 12 | 1 | V | | | |
| - COMPETITION LAW <i>Garilli(PO)</i> | 6 | 1 | | | IUS/04 | C |
| - INTELLECTUAL PROPERTY RIGHTS <i>Garilli(PO)</i> | 6 | 1 | | | IUS/04 | C |
| 20676 - INTERNSHIP | 12 | 1 | G | | | F |
| 20658 - FINAL THESIS | 18 | 2 | G | | | E |
| Optional subjects | 6 | | | | | C |
| | 60 | | | | | |

OPTIONAL SUBJECTS

| Optional subjects | CFU | Sem. | Val. | Att. | SSD | TAF |
|--|------------|-------------|-------------|-------------|------------|------------|
| 20649 - CORPORATE TAX AND CUSTOMS REGIMES <i>Perrone(PO)</i> | 6 | 1 | V | | IUS/12 | C |
| 17108 - EUROPEAN INTERNATIONAL TAX LAW <i>Parlato(PA)</i> | 6 | 1 | V | | IUS/12 | C |
| Free subjects (suggested) | CFU | Sem. | Val. | Att. | SSD | TAF |
| 21252 - INTERNATIONAL TRANSPORT LAW AND LOGISTICS <i>Rigazio(RD)</i> | 12 | 1 | V | | IUS/01 | D |

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